

Merging or partnering: Is it right for your firm?

You will earn 1.5 AIA learning units!



AIA Arizona Continuing Education

The following topics will be discussed:

- How to develop a partner “wish-list”
- How to find a partner
- What to consider when evaluating partnership/mergers
- What are the steps to begin the partnership/merging process
- What are the pitfalls of merging/partnering
- What are the rewards of merging/partnering

Presented by Andrea Norman, Principal of Mind the Gap Marketing Solutions

Wednesday – June 24, 2009

8:00 a.m. – Registration (Complimentary Continental Breakfast)

8:30 a.m. – 10:00 a.m. Program

Walker Building

30 North Third Avenue in Phoenix (NW corner of 3rd Avenue and Washington), second floor.

Parking is available in the city garage located at the southwest corner of 3rd Avenue and Washington. (Parking in city garage will be validated)

\$10.00 each: AIA Members

\$25.00 each: Non-Members

RSVP by Noon on Monday, June 22nd, please fax registration form to 602-273-6814 or email to tina@aia-arizona.org.

****24 hour cancellation notice must be given for refunds all no-shows will be billed****

Name: _____

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